

Fluent in Real Estate



Representative Transactions in 2010/2011

Almaty
Baku
Barcelona
Beijing
Berlin
Bratislava
Brussels
Bucharest
Budapest
Frankfurt
Hong Kong
Istanbul
Kyiv
London
Madrid
Moscow
New York
Paris
Prague
Shanghai
St Petersburg
Warsaw

Meyer Bergman

EUR 200,000,000

Joint venture with Neinver SA for the development of a city centre shopping mall in Katowice including the future redevelopment of the main railway and bus stations

Poland



Invesco Real Estate

EUR 218,000,000

Joint acquisition with CILGER of a portfolio of 10 newly built shopping centres located throughout Germany

Germany



Danone Group

EUR 40,000,000

Sale and lease-back of Danone Research's R&D centre located in Saclay to Swiss Life Funds

France



UniCredit Bank Austria AG

Value Confidential

Restructuring one of the largest single asset mortgage loans in Russia, secured by an office complex in downtown Moscow

Russia



RREEF

Approx. EUR 80,000,000

Acquisition of Topaz and Nefyt, Class A office buildings located in the Mokotow district of Warsaw

Poland



The Bank of East Asia, Limited

Approx. £50,000,000

Acquisition financing for the purchase of a retail/office project located at Old Bond Street, London

United Kingdom  BEA 東亞銀行

Heitman European Property Partners IV

Value Confidential

Joint venture with TriGranit and acquisition of a 50% stake in the Arena Centar Shopping Centre located in Zagreb

Croatia



Deutsche Pfandbriefbank AG

EUR 181,000,000

Financing of 13 hypermarket-anchored shopping centres

Poland, Czech Republic, Slovakia



ING Real Estate Development

EUR 44,000,000

Sale of a shopping centre located in Vörösmarty Square, Budapest

Hungary



HF Management Services, LLC

Value Confidential

Office lease for Healthfirst's new US headquarters to be located at 100 Church Street, New York City

USA



SALANS

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